

St. Luke's Medical Center  
2900 West Oklahoma Avenue  
Milwaukee, WI 53215  
(414) 649-6000

Type:                   GMS  
Control:           Other Not for Profit  
Fiscal Year:   01/01/02 to 12/31/02

County:                   Milwaukee  
Analysis Area:   Milwaukee County (2B)  
Volume Group:   7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	72.1%	57.4%	1.26	68.7%	1.05	72.5%	0.99	76.5%	0.94
Obstetrics	. %	39.6%	.	49.4%	.	58.4%	.	48.7%	.
Pediatrics	0.7%	48.0%	0.01	72.4%	0.01	42.6%	0.02	2.8%	0.25
Total hospital	69.6%	55.9%	1.24	64.8%	1.07	68.8%	1.01	72.5%	0.96
Average Census (Patients)									
Adult medical-surgical	403	30.4	13.2	70.6	5.70	115	3.49	406	0.99
Obstetrics	2.4	3.9	0.61	9.1	0.26	14.5	0.16	11.7	0.20
Pediatrics	0.1	1.8	0.04	8.7	0.01	4.8	0.01	0.3	0.25
Total hospital	542.0	55.4	9.78	147.8	3.67	218.9	2.48	570.9	0.95
Average Length of Stay (Days)									
Adult medical-surgical	4.6	3.9	1.17	4.9	0.95	4.3	1.08	4.8	0.97
Obstetrics	2.5	2.4	1.05	2.8	0.89	2.4	1.03	2.6	0.97
Pediatrics	2.2	2.4	0.89	2.3	0.94	2.6	0.82	1.2	1.83
Total hospital	5.4	4.3	1.25	5.2	1.03	4.9	1.10	5.6	0.96
Surgical Operations									
Inpatient	11,070	1,424	7.77	2,986	3.71	5,392	2.05	11,385	0.97
Outpatient	9,311	3,187	2.92	4,999	1.86	9,551	0.97	9,559	0.97
Inpatient as % of all surgeries	54.3%	30.9%	1.76	37.4%	1.45	36.1%	1.51	54.4%	1.00
Outpatient Visits									
Non-emergency visits	442,723	75,046	5.90	159,158	2.78	223,693	1.98	438,721	1.01
Emergency visits	64,158	14,086	4.55	27,089	2.37	36,965	1.74	66,494	0.96
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	35.3	0.17	39.9	0.15	8.0	0.75
Nurses, licensed	1132.3	160.1	7.07	349.3	3.24	591.6	1.91	948.2	1.19
Ancillary nursing personnel	513.3	54.3	9.45	140.5	3.65	208.2	2.47	507.6	1.01
All other personnel	2977.3	384.2	7.75	731.8	4.07	1362.8	2.18	2835.6	1.05
Total FTEs	4628.9	613.5	7.55	1256.9	3.68	2202.6	2.10	4299.4	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.8	14.6	0.05	15.6	0.05	11.4	0.07	1.0	0.80
Nurses, licensed	146.1	157.9	0.92	154.3	0.95	169.3	0.86	114.9	1.27
Ancillary nursing personnel	66.2	53.6	1.24	62.1	1.07	59.6	1.11	61.5	1.08
All other personnel	384.1	378.9	1.01	323.3	1.19	389.9	0.98	343.5	1.12
Total FTEs	597.1	605.0	0.99	555.3	1.08	630.2	0.95	520.8	1.15

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	779	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	36486	organization (HMO)	Yes	Discharges	0	Total births	320
Inpatient days	197,835	Preferred Provider		Inpatient days	0	Newborn days	823
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	558	31884	146,923	72.1%	403	4.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	64	1,705	15069	64.5%	41.3	8.8
Hospice	2	2	0	62	8.5%	0.2	.
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	2	0	0	0	. %	0.0	.
Pediatric, acute	2	10	12	26	0.7%	0.1	2.2
Obstetrics	2	0	343	861	. %	2.4	2.5
Psychiatric	1	46	1,160	7,829	46.6%	21.4	6.7
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	16	352	5,144	88.1%	14.1	14.6
Cardiac intensive care	1	21	342	5,979	78.0%	16.4	17.5
Pediatric intensive care	3	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	3	0	0	0	. %	0.0	.
Other intensive care	1	62	688	15942	70.4%	43.7	23.2
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	6	0	6.0	Radiological services personnel	97	72	134.0
Physicians and dentists	2	10	3.8	Occupational therapists	29	31	37.0
Medical and dental residents	67	0	67.0	Occupational therapy assistants/aides	7	5	9.6
Registered nurses	567	761	1073.6	Physical therapists	46	31	57.9
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	10	10	13.1
Licensed practical nurses	27	39	54.6	Recreational therapists	11	12	17.2
Ancillary nursing personnel	312	427	513.3	Psychologists	1	0	1.0
Physician assistants	0	0	0.0	Social workers	18	15	23.9
Nurse Practitioners	2	4	4.0	All other health professionals	862	246	1011.7
Medical records personnel	124	79	170.7	All other personnel	879	710	1262.3
Pharmacy personnel	128	82	168.1				
Clinical laboratory personnel	0	0	0.0	TOTAL	3195	2534	4628.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$1,409,634,632	Cash and cash equivalents	\$246,282,342	Current liabilities	\$97,735,849
Less deductions	740,450,244	Net Patient receivables	70,631,504	Long-term debt	267,267,085
Net patient revenue	669,184,390	Other receivables	261,463	Other liabilities	37,626,997
Plus other revenue	39,900,028	Land, bldgs and equip: Net	322,279,009	Subtotal	403,412,143
Total revenue	709,084,418	Other assets	202,235,749		
Less expenses	651,715,730			Unrestricted fund balance	438,277,924
Nonoperating gains/losses	-18,901	Total Assets	\$841,690,067	Total liabilities & fund balance	\$841,690,067
Net Income	\$57,349,787			Restricted fund balances	\$0

			All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2002 vs. 2001		
Selected Financial Statistics			FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue											
Medicare	[\$778,246,208]	55.2%	41.7%	1.33	40.4%	1.37	41.7%	1.32	55.2%	1.00	
Medical Assistance	[ \$83,289,552]	5.9%	9.0%	0.66	13.2%	0.45	9.3%	0.64	5.3%	1.11	
Commercial	[\$438,796,116]	31.1%	43.2%	0.72	39.1%	0.80	41.9%	0.74	35.5%	0.88	
All other	[\$109,302,757]	7.8%	6.1%	1.27	7.3%	1.06	7.1%	1.10	4.0%	1.94	
Deductions as % of Total Gross Patient Revenue											
Medicare	[\$533,916,143]	37.9%	23.7%	1.60	26.0%	1.46	23.4%	1.62	36.0%	1.05	
Medical Assistance	[ \$72,670,371]	5.2%	6.0%	0.87	9.1%	0.56	6.4%	0.81	4.6%	1.13	
Commercial	[ \$83,587,097]	5.9%	9.4%	0.63	11.0%	0.54	9.7%	0.61	7.7%	0.77	
Charity care	[ \$15,323,608]	1.1%	1.2%	0.90	1.3%	0.82	1.4%	0.76	1.3%	0.85	
All other	[ \$34,953,025]	2.5%	1.4%	1.75	2.4%	1.05	1.8%	1.37	0.2%	10.52	
Total deductions	[\$740,450,244]	52.5%	41.7%	1.26	49.8%	1.05	42.7%	1.23	49.8%	1.05	
Other Revenue and Net Gains or Losses											
Other revenue as % of total revenue		5.6%	5.1%	1.11	5.1%	1.11	4.1%	1.39	5.4%	1.03	
Net gains/losses as % of net income		-0.0%	5.3%	-0.01	9.9%	-0.00	5.9%	-0.01	0.0%	-1.09	
Expenses as % of Total Expenses											
Salary/fringe benefit	[\$249,993,549]	38.4%	47.8%	0.80	41.7%	0.92	45.9%	0.83	38.0%	1.01	
Supplies and services	[\$328,326,785]	50.4%	40.5%	1.24	46.9%	1.07	43.2%	1.17	50.1%	1.01	
Capital component	[ \$52,549,222]	8.1%	8.7%	0.93	8.1%	1.00	8.1%	0.99	8.9%	0.91	
Bad debt	[ \$20,846,174]	3.2%	3.0%	1.07	3.3%	0.96	2.7%	1.17	3.0%	1.05	
Fiscal Statistics											
Operating margin		8.1%	6.1%	1.34	4.9%	1.65	5.7%	1.43	9.3%	0.87	
Total hospital profit margin		8.1%	6.4%	1.27	5.4%	1.49	6.0%	1.35	9.3%	0.87	
Return on equity		13.1%	10.0%	1.31	9.2%	1.43	9.9%	1.33	15.5%	0.85	
Current ratio		3.3	2.5	1.30	2.3	1.43	2.6	1.26	3.8	0.87	
Days in net patient accounts receivable		38.5	57.8	0.67	46.5	0.83	51.8	0.74	.	.	
Average payment period		57.5	52.6	1.09	47.1	1.22	49.0	1.17	49.9	1.15	
Equity financing		52.1%	56.2%	0.93	58.4%	0.89	55.9%	0.93	50.7%	1.03	
Long-term debt to equity ratio		0.6	0.5	1.28	0.4	1.44	0.5	1.24	0.7	0.90	
Times interest earned		4.7	5.0	0.94	4.5	1.03	5.2	0.90	4.9	0.96	
Total asset turnover		0.8	0.9	0.96	1.0	0.85	0.9	0.92	0.8	1.00	
Average age of plant: years		10.7	9.5	1.12	10.2	1.05	10.0	1.06	9.6	1.12	
Increase (decrease) total net patient rev	. %	.	. %	.	. %	.	. %	.	10.3%	.	
Output gross rev (% of total gross pt. rev)	30.1%	44.1%	0.68		37.1%	0.81	37.2%	0.81	30.8%	0.98	
Net Revenue Statistics											
Inpatient net revenue per discharge	\$12,656	\$7,870	1.61		\$10,394	1.22	\$9,940	1.27	\$11,843	1.07	
Inpatient net revenue per day	\$2,334	\$1,834	1.27		\$2,072	1.13	\$2,035	1.15	\$2,105	1.11	
Outpatient net rev per visit	\$409	\$343	1.19		\$352	1.16	\$373	1.10	\$387	1.06	